A N N U A L R E P O R T 2018 - 2019



CRUISING YACHT CLUB OF SOUTH AUSTRALIA



Club Sponsors

Membership

The CYCSA thanks its sponsors for their support during 2018/2019:

Platinum

- Phil Hoffmann Travel
- Port River Marine

Gold

- Ziptrak
- Nautilus Marine
- Georges Wines
- IC Frith and Associates Insurance Brokers
- Yalumba
- JLT

Silver

- locane
- Charlesworth Nuts
- Southern Cross Marine

Corporate

- Action Energy Australia
- Living Colour Plants

Club Supporters

- Opal Diamond Factory
- Greenhill Finance Brokers

Club Website

Corpor8 Solutions

As at 31.05.2019

Total	1260
Casual Crew	22
Youth	66
Associate/Family	55
Intermediate	8
Racing	185
Social	159
NMAFC	120
General Member	76
Port Vincent Senior	54
Senior	488
Honorary	12
Foundation	19
Lite	5

Miscellaneous Membership

Corporate	18
Contractors	68
Berth Licensee	102

Cruising Yacht Club of South Australia Inc. Lady Gowrie Drive North Haven South Australia

PO Box 1020 North Haven SA 5018

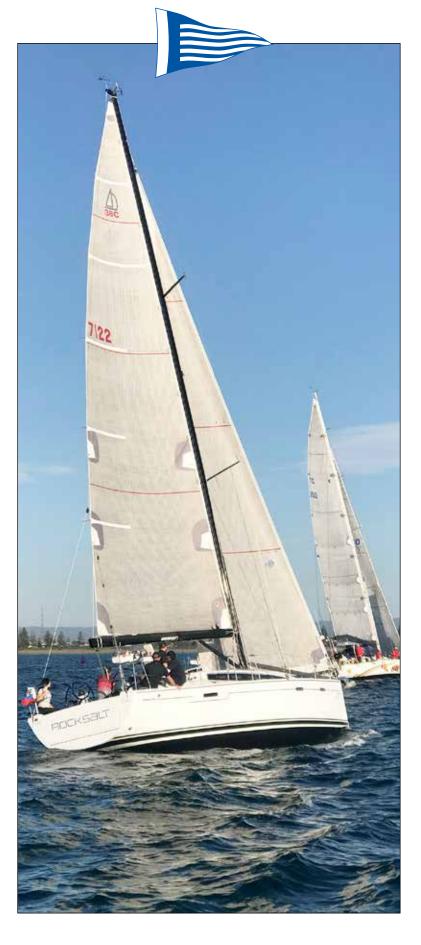
Telephone: 08 8248 4222

Email: reception@cycsa.com.au Web: www.cycsa.com.au

Cover Photo

Flags, officials and guests aboard the *One and All* on Opening Day Photo by Rene Schroeder

Contents



Administration	Ζ
Board Committees	4
Club Committees	4
Club Association Committees	4
Life Members	4
Flag Officers	4
Board of Management	5
President's Report	6
Treasurer's Report	8
Commodore's Report	10
Finance, Audit and Risk Committee Report	11
Members Committee Report	11
Facilities Committee Report	12
Masterplan report	13
CYCSA Marine Academy Advisory Committee Report	14
Groundswell Editorial Committee Report	17
Social Association Report	18
Cruising Association Report	19
Fishing Association Report	20
Racing Association Report	22
Club Structure	25
CYCSA Inc and Controlled Entities Financial Report	26

Administration

Chief Executive Officer General Manager Financial Controller Finance Manager

Admin and Operations Manager/

Berth Sales and Leasing

Marketing and Communications Member Services and Reception

Boating Administrator Maintenance Supervisor

Gardening and Maintenance

Marina East Replacement

Events and Hospitality

Bar Manager

Head Chef

Port Vincent Manager

Craig Evans (until Sept 2018) Adam Hays (from Jan 2019)

Kerry O'Brien Marina Segodina

Jenny Krogdahl Mellissa Vahoumis

Sarah Belton (from Sept 2018)

David Royle Michael Rowe Steve Miller Vinny Bungey Shanan Gilchrist

Todd Clark **Brandon Vockins** (until Nov 2018) Susan Laird

Andrew Kerr (until Oct 2018) Frank Mammone (from Dec 2018)

Irene Frost (until Oct 2018)

Anthony Berthet (from Nov 2018)

Rob Marner

Club Associations

Cruising Association Committee

Chair Adrian Wotton

Roger Flint, Terry Nicholas, Marty Heffernan, Peter Holdt

Fishing Association Committee

Chair Vlad Humeniuk

Joe Mezzini, Geoff Wiggins, Glen Simpson, Ken Amos,

Peter Clark

Racing Association Committee

Chair Mike Holmes

Vern Schulz, Adrian Wotton, Tim Cowen, Steve Power,

Rob Human

Social Activities Association Committee

Chair Rosemary Gould

Jacq Heffernan, Adrian Wilson, Giorgina Gauci, Diann Todd, Ann Marie Wallage, Caroline Holdt

Committees

BOARD COMMITTEES

Finance, Audit and Risk Committee

Chair Peter Hall

Wayne Coonan, Robert Ferguson, Kerry O'Brien, Dominic Rinaldi, Craig Evans (until Sept 2018), Adam Hays (from Jan 2019)

Investment Committee (formed Jan 2019)

Chair Dominic Rinaldi

Robert Ferguson, Peter Hall, Kerry O'Brien, Guy Collison (Taylor Collison)

CYCSA Marine Academy Advisory Committee

Chair Geoff Catt

David Royle (Principal), Andrew Saies, Craig Evans (until Sept 2018), Fran Semmler (ex officio), Jeff Dinham, Doreen Perrin, Rod Hunter, Adam Hays (from Jan 2019)

Facilities Committee

Chair David Murray

Craig Evans (until Sept 2018), Ken Amos, Adam Hays (from Jan 2019)

Masterplan Committee

Chair David Murray

Ken Amos, Mark Hutton, Dominic Rinaldi, Traci Ayris, Doreen Perrin, Shevaun Bruland, Karen Johns, Adam Hays

Membership Committee

Marty Heffernan, Jacq Heffernan, Trevor Kipling

Members Committee

Chair Jacq Heffernan

Chris Wood (until March 2019), Dominic Rinaldi (from March 2019), Adrian Wotton, Rod Hunter, Rosemary Gould, Mike Holmes, Vlad Humeniuk, Geoff Catt, John Sibly, Jenny Krogdahl (until Dec 2018), Susan Laird, Adam Hays (from Jan 2019)

Groundswell Committee

Chair Gav Footer

Mellissa Vahoumis, Dianne Schwerdt, Pat Catley, Pamela Tse

Life Members

Arthur F Carolan, Geoffrey R Catt, Richard H Fidock AO, Graeme L Footer, John Gerard, James A Henry (deceased), Malcolm A Kinnaird AC (deceased), Peter J Page (deceased)

Other Associations

The Cruising Yacht Club of SA is a member of the following Associations: Boating Industry Association, Marina Industries Association, Clubs SA, Australian Sailing, Yachting South Australia, Good Sports, STARCLUB, Recreation SA.

Board of Management



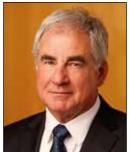
Dominic Rinaldi President (from March 2019)



Chris Wood President (until Feb 2019)



Robert Ferguson Treasurer (from March 2019)



Geoff Boettcher



Brett Brown



Peter Hall



David Murray



Hillar Puvi (until Feb 2019)



Craig Evans CEO (until Sept 2018)



Adam Hays General Manager (from Jan 2019)

Flag Officers



Jacqueline Heffernan Commodore



John Sibly Vice Commodore



Adrian Wotton Rear Commodore



Jeffrey Dinham Rear Commodore

President's Report

am proud to provide a report to members in relation to the operations of the CYCSA Inc. and its controlled entities in respect of the 12 months to 31 May 2019.

It was a privilege to have been elected to the role of President in February 2019 following Chris Wood's announcement that he wished to retire from the Board after 8 years of sound contribution.

I have been a member of the CYCSA for over 14 years and have the utmost respect for the previous Boards who have all contributed to delivering the fine Club and facilities we have today. They have set a high yard stick and I look forward to working with the current Board to ensure the vision of the Club as stated in the Constitution is delivered in a systematic and controlled manner as previous Boards have.

Financial Performance

The Treasurers Report provides a succinct report as to the finances of the Club.

The Consolidated financial report of the Cruising Yacht Club Inc and controlled entities shows clearly that we are in a strong financial position with net assets of \$16.8m. Whilst earnings before interest, depreciation and amortisation have dropped off from last year, it is my opinion that changes implemented by Management and the Board this year will improve our financial results in the ensuing year. We will continue monitoring financial metrics and striving to meet industry standards and Management will continue targeting areas of growth that will increase our revenue and profit.

We have established business initiatives that once fully implemented and rolled out will generate favourable financial outcomes.

Strategy Meeting

The Board hosted a think tank strategy workshop in early December 2018 driven primarily by David Murray. The workshop called on Board members, Senior Managers, Flag officers, Association champions, past Board members and Flag officers and some Senior members to offer suggestions and ideas that may improve the operations of our Club.

The evening provided a forum for sound, logical and inspiring

As a result of the meeting it was decided that management will initially focus on the following strategies:-

- Bring in new boats
- (ii) Provide required support to all Associations.
- (iii) Create ways of promoting slipping to members and nonmembers
- (iv) Create ways of retaining existing members and attracting new members to the Club.

These strategies, together with other topics discussed on the night, are at the forefront of the Board and Management's agenda and the measures ensuring their implementation are now a permanent point of discussion at every Board meeting

Master Plan

The Board has resolved during the year that a new Club Masterplan is required to steer future capital works, including building additions and refurbishments. David Murray created a Masterplan sub-committee comprising highly competent members of the Club to help facilitate the development of the Masterplan.

The committee requested two architectural firms to prepare a fee submission to develop a Masterplan to guide the development of the Clubs infrastructure looking at both short term and the next 10-15 years. The sub-committee received and heard submissions from both firms and the submissions were presented to the Board together with a recommendation from the sub-committee. The Board has made a selection and now awaits a formal response from the sub-committee. The Board is very appreciative of the time and efforts volunteered to date by the committee.

Board Changes

During the course of the year the following Board changes occurred:-

Hillar Puvi who had been a director for three years stood down during the year. Hillar provided the Board with sound counsel and was a valuable team member. He continues to support the Club financially and is a great supporter of our Club. I thank him for his past contributions.



Brett Brown was a director for two years and resigned during the course of the year due to work commitments. Brett was a great contributor to the Board and will be missed. We wish him all the best in his new role and I thank him for his past contributions.

Chris Wood stepped down as President of the Club on the 28 February 2019. He has announced that he will retire from the Board at the next AGM after serving as a Director for 8 years. He has had various roles including President for two years, Treasurer and as a member and Chairperson of many sub-committees. Chris has played a significant role in getting the finances of our Club, systems and procedures to a high level. His input has been invaluable, and his contributions will be missed.

Robert Ferguson agreed to accept a casual appointment to the Board following Hillar Puvi's decision to retire. Robert has taken over the role of Treasurer from me. He has been on the Finance Audit and Risk Committee of the Club since 2014 and has a clear understanding of the inner workings of the financial aspects of the Club. In addition, Rob brings to the Club a high level of corporate governance skills. We are excited to have Rob on the Board and his contribution to date has been of a high level and highly valued.

Staff Changes

During the course of the year Craig Evans resigned as CEO and accepted a position with The Royal Prince Alfred Yacht Club in Pittwater, New South Wales.

Craig became a member of CYCSA in July 1986. He has been a Board Member and a member of various Associations before he became General Manager of the Club in 2005. Amongst his many achievements Craig was instrumental in getting approval and the development of Marina West, acted as project manager on the Marina West Breakwater extension project, and managed the bar and patio redevelopment. Craig was also instrumental in negotiating with Government to have legislation governing council rates on berths altered to a more fair and equitable system. I thank Craig for his valuable contribution over the years and wish him all the best in his new endeavours.

Adam Hays commenced as General Manager in January 2019, he comes from a background of sports management and hospitality. The Board looks forward to working with Adam to ensure the Club meets its objectives and thanks him and his team for their efforts to date. We are fortunate as part of our team to have a person of the calibre and experience of Adam. He has been welcomed by all members and stakeholders of the Club. With his skill set we hope to see a significant improvement in profitability and service from the food and beverage operations.

Members Evenings

An initiative of Adam's has been to implement a Members Draw each Wednesday evening. The draw has been sponsored by Greenhill Finance Brokers Pty Ltd and is proven to be a very popular draw card for members. The number of attendees on Wednesday nights has been steadily increasing and the evenings are enjoyed by all who attend, with a Club like atmosphere adding to the occasion. This is a great members only night and I encourage more members to come down to enjoy the evening together.

Junior Sailing

Board member Geoff Boettcher and I, together with the Marine Academy Advisory committee, are investigating the future of

junior sailing in the Club. All the demographic analysis we have done shows us that we have the same issues that many of the other sports and social clubs in Australia have; namely an aging membership base. In our view it is imperative we attract a new breed of young members to the Club and various ways of doing this will be explored by the Club in the ensuing year. One of the things to be explored is the sourcing of funds through either Government Funding, sponsorship and fundraising to pay for the introduction of a youth programme within the CYCSA. We are looking at the possibility of modelling the programme on the successful interstate fleet racing programme. CYCA have offered assistance and expertise in establishing such a programme. I am excited to be working on this project.

President's Summary

The Board in the ensuing year will continue to review systems and procedures to ensure we continue to meet targets and seek to embrace industry best standards. We must continue to benchmark our Clubs performance against other Clubs both nationally and internationally. We will continue to roll out some of the suggestions raised in the strategic plan and we will focus on establishing a youth academy, roll out an infrastructure Masterplan and continue with the day to day management of the Club in a business-like manner.

Conclusion

It is the role of the Board to continue pursuing the Clubs vision and improving the superb services and facilities that are available to all members. The proposed development of a Masterplan will provide the Club with a clear understanding of the key infrastructure projects required by the Club and the timing of their construction. The challenge for the Board is to balance unlimited wants and desires from our members and the limited financial resources we have to deliver them. Responsible Boards will balance the availability of funding with those items perceived to be required. Our focus should be always to ensure our Club continues to make profits and that these profits are ultimately passed onto the members through enhanced facilities and limited increases in membership fees.

I would like to thank:-

-) Board Members for their time and contributions throughout the year. All Board members work on a voluntary basis and spend significant amounts of time volunteering for the benefit of members of the Club.
- 2) Flag Officers for the work they do. They are a conduit between the Board and the Members and are an integral part of our Club. Their work as members of some of the Associations is over and above and I thank them for their efforts.
- 3) Adam and his team for assisting in making our Club one we can all be proud of.
- 4) All members volunteering on the Associations, *Groundswell* team and the Marine Academy and to all the members that support the Club by using the Club's dining and bar facilities.

I ask all members to continue supporting the Club and if any member is at all dissatisfied with any aspect of our Club please talk to staff, Board members or a Flag Officer. We will use our best endeavours to rectify any problem that may occur from time to time.

Dominic Rinaldi, President

Treasurer's Report

am pleased to present to Members this report on the financial results and position of the CYCSA Inc. and Controlled Entities for the year ended 31 May 2019. I do so in my capacity as Treasurer filling a casual vacancy effective 1 March 2019, only 2 months prior to our financial year end. Thus, the credit for another successful year and continued good stewardship of the club must be given to our current President and former Treasurer Dominic Rinaldi and to Chris Wood as immediate past President and Treasurer.

The Club's improved financial position is shown by the increase in Net Assets/Equity of approximately \$2.4m. This increase reflects the net surplus from ordinary activities of some \$648k (an increase over the surplus recorded in FY 2018 - \$345k) together with the recorded profit of approximately \$1.77m on the sale of the Boat Ramp.

The Club has been diligent in striving to improve financial performance by implementing initiatives to increase revenue while at the same time carefully managing costs in a challenging economic environment.

The Club continues to embrace good corporate governance with the Board and Management focussing on internal control and accurate and timely financial reporting. I thank Management and staff and in particular Kerry O'Brien and Marina Segodina for their diligence and efforts in this regard during the year and for being readily available to provide me and the Board with timely financial information as and when required.

The 2019/20 Budget has been completed by Management and approved by the Board. The budget shows that EBITDA from trading is expected to be consistent with last years budget at \$700k but the ramp sinking fund is expected to generate additional income of \$273k in the 2019/20 year.

Our budget continues to focus on key metrics in hospitality and we continue pursuing KPIs that are consistent with industry standards. The budget provides for \$347k to be allocated to the continuing refurbishment of the Marina East and \$532k for various items of Plant and Equipment and Building Improvements including bathroom facility upgrades, a new jib crane and the replacement of the ageing Academy 1 boat.

A summary of the last 3 years key financial statistics

	2019	2018	2017
	\$	\$	\$
Income Statement			
Revenue	6,173,836	3,960,204	3,802,980
Net Surplus*	2,436,578	344,898	406,929
Balance Sheet			
Current Assets	6,136,870	415,020	693,276
Non-current Assets	16,768,717	20,396,016	20,361,634
Current Liabilities	665,759	836,350	855,870
Non-current Liabilities	5,476,389	5,646,757	6,217,659
Net Assets	16,763,439	14,327,929	13,981,381

^{*} Includes profit on sale of Ramp \$1,772,103

It is planned that some of the capital expense this year relating to overwater assets will be funded by income earned from the Sinking Fund.

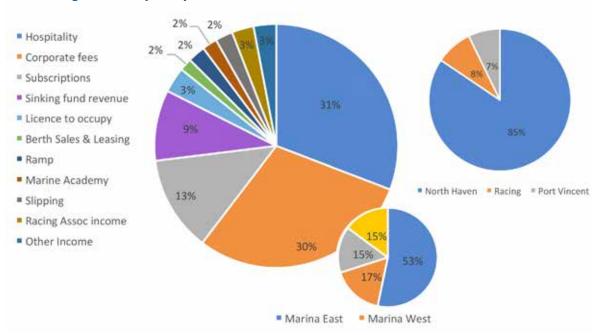
As in prior years, achieving budget will require hard work and sound management. To this end, the ongoing support of Members, Sponsors and Supporters is much appreciated and will also be vital in making this happen.

Robert Ferguson, Treasurer

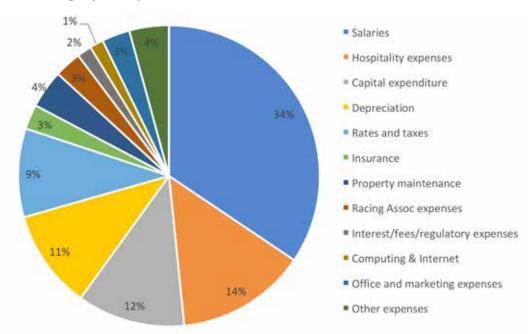
The table opposite shows the historical financial performance of the Club over the past 10 years. The table shows on an annualised basis both the operating surplus and EBITDA (earnings before interest, tax, depreciation and amortisation).

Year	Operating Surplus	EBITDA-CYCInc
2010	460	620
2011	(179)	402
2012	(162)	439
2013	(55)	427
2014	8	157
2015	112	567
2016	484	733
2017	406	568
2018	345	700
2019	2,437	2,476

Revenue streams 18/19 \$4.4m (excluding \$1.8m ramp sale profit)



Expenditure 18/19 \$4.2m (including capital expenditure)





Commodore's Report

he past twelve months have absolutely flown by. Thankfully the cold winter weather is almost behind us. Having said that the club has been very busy in these usually quiet months. The Sunday sessions were very popular early winter and the Members Draw has been hugely popular since its inception a couple of months ago, well done Adam Hays (General Manager), what a great idea.

We have also seen the re-invigoration of the Social Activities Association steered by Rosemary Gould. Many would remember Rosemary as the Assistant General Manager at the club for decades. It is great to have Rosemary back and doing such a fantastic job with the Social Committee, thank you. Likewise our Fishing and Cruising Associations have been hard at work organising events both on water and land to keep our members engaged. That's the thing I love about our club. You can have your boat anywhere, but only in the club environment do you have all the activities and facilities that make it more than just where you park your boat, for my family, it is our refuge and our sanctuary.

The appeal of our club environment is far reaching. In fact, at the time of writing this report, I am very happy to advise that we have had 176 new members join since August 2018. I would also like to thank our fantastic staff from Admin, Food and Beverage, Ground Staff and our Port Vincent marina for their outstanding efforts to accommodate the needs of the members. Thank you.

The newly founded Members Committee has been pretty active within our community. It is made up of members from all facets of the club and we meet regularly to primarily populate our club calendar and communicate items from all across the club. The club has many fantastic events planned for the next 12 months, keep an eye out for the e-news and the club calendar for details.

Opening Day plans (Saturday 26th October) are just about finalised and the agenda for the day is pretty full.

On a personal note, Marty and I have been doing a 'few' modifications on *Bula* – namely removing the headliner and fixing a few leaks! A perfect job for winter! Thank you to all our very helpful members for your great advice and helpful hints which have certainly made the tasks do-able from the perspective of a couple of amateurs! Drop by and see us at E3 and we will show you our progress!

Looking forward to warmer weather and being back out on the water soon. Fair winds.

Jacqueline Heffenan, Commodore





Finance, Audit and Risk Committee Report

The Committee consisting of the Club Treasurer, Robert Ferguson, Wayne Coonan (senior members) and Peter Hall (Chairman) met on five occasions in the period from June 2018 to July 2019. More recently Mr Robert Ferguson became the Club Treasurer, filling the vacancy left by Mr Dominic Rinaldi who was appointed Board President upon the retirement of Mr Chris Wood. Mr Ferguson remains on the Committee, but another suitable committee member will be invited to join following the Board elections in August 2019. The Committee is ably supported by Kerry O'Brien, the CYCSA Financial Controller (ex officio).

In many respects the last 12 months has seen some tumultuous events, including the sale of the ramp asset and projected changes to the Constitution of the CYCSA, not only to bring it up to date, but also to make provision for a sinking fund. The Committee has had oversight of these matters, as well as the annual audit, insurance, risk, trading and other operational activities of the CYCSA. It has made recommendations to the Board for consideration, including for the re-appointment Dean Newbery and Associates as the Auditors of the CYCSA.

The Committee will continue to give careful and considered attention to all matters within its jurisdiction.

Peter Hall, Chairperson

Members Committee Report

The Members Committee was established in April 2018. It is now comprised of:

Cruising Association Adrian Wotton Fishing Association Vlad Humeniuk Racing Association Mike Holmes Rosemary Gould Social Association Hardstand **Rod Hunter Board Member** Dominic Rinaldi Flag Officer - Commodore Jacqueline Heffernan Flag Officers John Sibly, Jeffrey Dinham

Marine Academy Geoff Catt Hospitality Susan Laird Management Adam Hays

The purpose of the Members Committee has been to improve communication across all levels of the Club and to make sure the Club calendar engages the Club membership with events that have a wide appeal.

This committee also provides an all-round view of the activities within our Club to make sure events don't clash, identify gaps and also to assist where support may be needed.

Each member provides a report on what has been achieved and also what is planned giving the Board an overall view of the Club. Feedback from members is also reported on and actioned where required.

Our focus for the next 12 months is to build on our membership and encourage members to consider volunteering on one of our Associations, becoming a flag officer or a position on the Board.

Suggestions and feedback from Club members are welcomed so if you have anything you would like us to consider please feel free to speak with us.

Jacqueline Heffernan, Commodore





Facilities Committee Report

Marina East

The Marina East refurbishment/replacement program has been the Club's most significant capital project since the building of Marina West. By and large, the program has been going extremely well, although there have been adjustments to priorities as occasional unforeseen emergency works, often weather related, have had to be addressed.

Progress with the Marina East Refurbishment and Replacement program is summarised below:

Fingers	2018/19	Total to date	
Refurbished	19	63	
Replaced	8	46	
Total	27	109	

63% of the marina east fingers have now been replaced or refurbished.

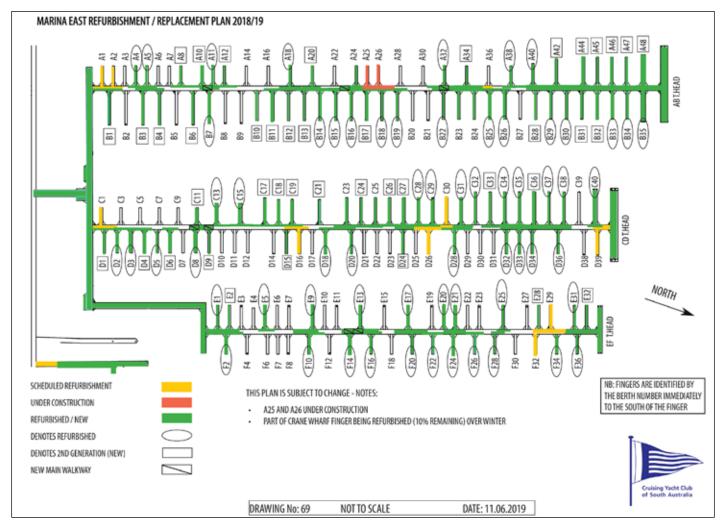
Walkways, T-heads and crane wharf and refurbished/replaced:

- All of the southern main walkways from the marina bridge to each marina row
- 55% of the 3 main walkway rows (overall)
- All T-heads
- 80% of the crane wharf

The overall Marina East refurbishment/replacement program is about 70% to 75% complete, and tracking to plan. Where any areas of the marina continue to have useful life beyond the next couple of years, it may make sense to delay those final sections until work is necessary.

The Facilities Committee extends its thanks, on behalf of all Senior Members, to the Club's Marina East crew, Shanan Gilchrist and Todd Clark, for their ongoing dedication to this essential

A skills base has now been created that can stand the Club in good stead in tackling the next marina challenge we will need to face at Pt Vincent.



Pt Vincent Marina infrastructure

Unfortunately, the overall standard of construction of the Pt Vincent marina is not up to that of our other marinas and some early-life issues have resulted. The over-water assets at Pt Vincent have become a concern with a couple of fingers having detached due to failures at walkway to finger connections, other connections showing cracking, some walkway to walkway joints showing cracking and some of the flexible jointing blocks have deteriorated. While the causes of damage in particular instances has related severe weather and vessel impacts, there has found to be fundamental shortcomings in the build. One-off repairs have been done by external contractors with reasonable success but at relatively high cost. With their experience in Marina East, the Club's marina east crew has come up with novel repair options that are likely to be more effective and at lower cost. These are to be trailed prior to preparing a longer-term Pt Vincent marina remedial program for the Board's consideration.

On-land facilities

The long-mooted extension of on-land facilities at Pt Vincent has gained momentum with:

- Local input to the design
- Confirmation of boundaries via check survey works
- Minister's consent having been granted for the development as required under the long-term head lease agreement
- Architectural concept plans done and submitted to Council
- Council issuing Development Approval.

The next stages are for detailed architectural and engineering, submission to a private certifier for building rules consent and then obtaining builder's quotes for the work. When to hand, the quotes will be submitted to the Board for approval.

General capita	l expenditure 2018/19	
Marina East Slipway Hardstands	Ladder/strip drain/grate	\$14,249
Environmental Clubhouse	LED lighting	\$10,999
Equipment	Computers/IT/Firewall Security	\$15,899 \$13,342
	Hospitality equipment/furniture BBQ area	
Marina West		
Clubhouse		
Equipment	High pressure cleaner	\$1,473
	Defibrillator	\$1,895
Environmental	LED lighting	\$2,119
Pt Vincent		
Marina	Refurbished/new pontoons	\$12,930
CYCSA Vessels	Capital works	\$37,578
	Sub total	\$129,281
Marina East repa	air & refurbishment program	\$371,527
	Total	\$500,808

Masterplan Committee Report

Recognising the need to carefully plan ahead over the next 10 years or so, rather than tackle individual projects such as the redevelopment of our shower and toilet facilities, kitchen and hospitality facilities and office accommodation to name but a few in isolation, the Board supported the creation of a Masterplan Committee.

The Committee comprises myself as Chair, and a diverse range of people who are actively engaged in various ways in the Club - Dominic Rinaldi (Club President), Mark Hutton, Doreen Perrin, Karen Johns, Traci Ayris, Shevaun Bruland and long-time facilities committee member Ken Amos with Adam Hays (Club General Manager) providing Executive Officer support.

A brief was prepared and sent to two selected architectural firms who were invited to submit proposals. The brief envisaged a 2-part process. Part 1 involves structured consultations with key stakeholders, identification of needs and development of concept plans. On receipt of the Part 1 deliverables, the aim is for the Masterplan Committee to present concepts to an open meeting of the membership for information and feedback. Depending on that feedback, a recommendation will go to the Board to proceed with Part 2. Part 2 involves development of more detailed architectural plans and costings, with close involvement with the Board and Treasurer to ensure prudence, with the final deliverable being a costed 10-year capital program for the Club going forward.

At the time of writing, a decision on the selection of the preferred architect was under consideration, taking into account immediate budgetary limitations, planning costs and projected masterplan implementation capital availability, experience and expertise of the architectural firms and importantly, strategies to minimise potential risks and to ensure minimal disruption to our ongoing trading capacity and to membership's enjoyment of our facilities.

David Murray, Board Member



CYCSA Marine Academy Advisory Committee Report

t is with great pleasure that I introduce the Annual Report of the CYCSA Marine Academy.

Last year we were pleased to be able to report that the Academy had reached one of it's major initial goals – to be an integral part of the Club's daily operations rather than a 'stand alone' entity.

Responsibility for the management, administration and performance of the Academy was moved completely across to the Club's management team, with the Marine Academy Advisory Committee's role being solely to advise the Board and assist the staff where appropriate.

It is fair to say that this move has been a success all round and that it particularly reflects the efforts of all of the staff, but in particular those of David Royle, Craig Evans, Hugh Longbottom and now Adam Hays, as well as the Club's office staff.

The next major item on the agenda is the replacement of *Academy 1* – she has served us well but it's time for an upgrade!

Thanks to the current members of the Committee – Jeff Dinham, Rod Hunter, Doreen Perrin, Andrew Saies and Fran Semmler (ex officio) - for their assistance and commitment.

The following report has been prepared by Adam Hays and David Royle.

Geoff Catt, Chair CYCSA Marine Academy



The CYCSA Marine Academy continues to be an important part of the Club. 2018-19 was the Academy's twelfth year of operation and it continues to grow year on year as it assists in enhancing our sport through meeting the purpose of increasing competency and enjoyment, safety and general boating knowledge for both our CYCSA members and the general community. The Marine Academy continues to be a successful entity in terms of providing a pathway and attracting membership to the Club.

Courses

Due to changes in format with the Revolutionised Sport system (REV) and Australia Sailing database, we do not have access to as much specific participant data as we have had in previous years. We will be looking at avenues to incorporate some administration systems to collate this useful data in the near future.

The most popular course over the past year in terms of participation was the Safety Sunday sessions with 39 people achieving their certificates. This is great to see especially in safety conscious times. Start Yachting and Discover Sailing had similar participation with 38 and 36 participants respectively.

Courses run and total number of participants for the year were as follows:

•	Safety Sunday	39
•	Start Yachting	38
•	Discover Sailing	36
•	Competent Crew	18
•	Start Powerboating	15
•	Marine Radio	15
•	Day Skipper Practical	12
•	International Certificate of Competence	9
•	Boating Essentials for Women	8

The last twelve months has been steady for the Marine Academy, with a pleasing number of Start Yachting and Competent Crew/ Live Aboard courses run.

There have been wide ranging reasons for participants to undertake courses. Some just want to learn to sail and be competent on a yacht while others are working towards a long-term goal of buying a yacht and sailing internationally. Twilight series continues to assist in providing a platform for recent Marine Academy participants to use their new skills and further develop under the friendly supervision of several experienced members.

The first Boating Essentials for Women course was held in March 2019 – a new Marine Academy initiative, which generated a good expression of interest. Eight students took part, with more expressing interest in future courses. We will look to further promoting this initiative in the new season.



Human Resources

The Marine Academy could not function without depending on a fine group of Instructors who collectively cover a diverse range of boating expertise. David Royle's involvement as Principal has enabled the club to maintain its trajectory. David is across the ever-changing initiatives in our Industry and has been a key driver at looking at further opportunities that may present themselves.

Brett Yardley continues as Chief Instructor with Matt Young, John Edwards, Andy Shipp, Rod Hunter, Hugh Longbottom and Vernon Schulz as instructors. Hugh Longbottom continues also to undertake the Boating Operations role, which includes many hours keeping *Academy 1* and *CYC3* at the level required to meet our training accreditation and compliance with Royal Yachting Association (RYA) and Australian Sailing (AS) standards.

The Marine Academy appreciates and recognises the Club's administrative staff, and the Marine Academy Advisory Committee, all of whom have supported the Academy in their various capacities.

Assets

Academy 1 has been maintained to ensure compliance with RYA, AS and Australian Maritime Safety Authority (AMSA) survey requirements. The boat is continually being enhanced by our volunteers and the assistance of trainees in the maintenance is also greatly appreciated. The annual maintenance program is reliant on appropriately qualified contractors and club members alike to continue to provide a commercially sound vessel. However, at 30 years of age the contingencies in place to upgrade this important asset are on the immediate horizon. An allocation of budgeted capital expenditure has been identified by the Board. This, along with the sale of the current vessel and some other initiatives we hope that we will be in possession of an upgraded Academy 1 during the 2019/20 season.

In the year under review the Academy was reaccredited by a RYA auditor of Australian Sailing staff and achieved a clean bill of health on all fronts.

Assets available to the Marine Academy continue to be significantly enhanced through donations. Many members have donated sails, equipment and their time with maintenance and

Income Statement 2018/2019

Income	
SSSC and Update	\$8,538.59
Safety Day	\$2,263.64
Start Yachting	\$18,931.82
Discover Sailing	\$5,022.69
2, 3, 5 Days Live Aboard	\$29,959.07
Instructors Training	\$454.55
Private Lessons	\$590.91
RYA/YA Theory - Day Skipper	\$2,563.65
RYA/YA Theory - Essential Navigation	\$1,599.98
Marine Radio Course	\$3,763.64
Powerboat Program	\$7,015.00
Course Books	\$118.18
ICC Direct Assessment	\$3,863.62
Sponsorship/Fundraising	\$2,272.73
Other Income	\$90.91
Total	\$87,048.98

Expenses \$1,823.36 SSSC and Update Safety Day \$674.27 Start Yachting \$7,828.82 Discover Sailing \$2,479.68 2, 3, 5 Days Live Aboard \$14,678.61 Instructors Training \$1,540.36 **Private Lessons** \$350.00 RYA/YA Theory - Day Skipper \$900.00 RYA/YA Theory - Essential Navigation \$1,382.97 Marine Radio Course \$3,160.90 Powerboat Program \$3.967.19 ICC Direct Assessment \$1,132.68 Other Expenses \$1,797.22 **Boating Corrdinator wages** \$5,502.59

 Repairs & Maintenance - Academy 1
 \$961.83

 Repairs & Maintenance - CYC3
 \$498.83

 Total
 \$80,083.83

\$8,016.37

\$2,598.65

\$20,789.50

MA Coordinator wages

Salaries on-costs

Fuel for Boats

2018-2019 RESULT \$6,965.15

...continued over page





CYCSA Marine Academy Advisory Committee Report continued



repairs to Academy 1 worth many thousands of dollars a year. These members are sincerely thanked for their assistance to the Marine Academy.

Marketing and Administration

The transition of course participants into members remains a priority. Great work undertaken by Hugh Longbottom and other instructors in welcoming and introducing new trainees to the club through twilights and social activities is most appreciated. Inclusion of trainees into twilight and Adelaide to Port Lincoln races for example has given members and flag officers the perfect opportunity to welcome trainees into club activities. Thank you to all members who have taken trainees on board and mentored them.

The CYCSA Marine Academy continues to advertise successfully through the Clubs social media platforms which are always maintained to a high standard by Mellissa Vahoumis the CYCSA Marketing and Communications representative. Many thanks Mel.

Financials

The financial statements included in this report shows an income of \$87,048.98 with total expenses of \$80,083.83 resulting in a surplus of \$6,965.15. IC Frith, our Insurance brokerage firm, continue their support. However last year we lost Nautilus Marine, thus having a detrimental effect on sponsorship income in the order of around \$5,000.

We are currently looking at boosting sponsorship associated with our Marine Academy. This would provide a very attractive opportunity for a business wanting to align themselves with the growing sail training market.

As in recent years, members were invited to contribute tax deductable dollars to the Marine Academy Foundation to support the activities of the Academy. Contributions and members support for the scheme once again was fantastic with \$16,755 donated.

Future Directions

The Academy offers an introductory pathway to begin, learn, to be mentored and develop. It's an excellent avenue to progress from small off the beach vessels to larger open water events such as the Adelaide to Port Lincoln Race. Apart from being well known for providing popular 'cruising' pathways, our attention also needs to gain momentum in focusing on bringing a new generation of racing sailors into the club. Recent member engagement has shown again the need for bringing in a younger demographic by way of providing access to a fleet of small training and racing boats. This initiative was examined in detail a few years ago but is something that will certainly be refocusing on in the immediate future. With the encouraging growth of large racing boats at the CYCSA something the Club can be very proud of also comes the ongoing task of providing proficient crew from our own membership base. We once again hope to produce yachtsmen and women who can compete at the highest levels both nationally and internationally, while growing the sport in South Australia.

Finally, a big thank you to the Marine Academy Advisory Committee members, Chair Geoff Catt, Andrew Saies, Doreen Perrin, Jeff Dinham, Rod Hunter, David Royle and Fran Semmler. Your voluntary time and deep expertise is much appreciated and valued.

David Royle, Marine Academy Principal





Groundswell Editorial Committee Report

Groundswell is an important communication and promotion vehicle for the Club as it attempts to reflect life at the Club by involving all interest groups and individuals through the publishing of articles about their activities and interests. The committee works together to gather articles for each of the four editions published annually in both printed and on-line form with the aim of encompassing a wide range of events and activities.

Putting each magazine together takes time for our small group of volunteers on the committee and we really appreciate the input from members and in particular from the Flag Officers and Associations. Without the interest and response from our members there would be not be a Club publication of this type.

Advertising is an important component of Groundswell in order to make it cost neutral to members. We appreciate and would like to thank our long supporting advertisers who enable us to go to print. New advertisers are always welcome so for information about pricing please contact mellissa@cycsa.com.au for details.

David Royle, the Boating Administrator and Marine Academy Principal, has been a wonderful contributor to the magazine keeping us up to date with racing results and news and commenting on the various courses offered by the Marine Academy both of which add to the vibrancy of the Club. The Social, Cruising and Fishing Association chairs also contribute with articles about what has happened and future events in their respective areas.

Alan Noble continues to provide us with informative articles about all manner of things and his interest and willingness to allow us to include them in *Groundswell* is much appreciated.

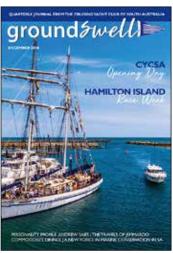
Members of the Editorial Committee are myself, Dianne Schwerdt, Pat Catley, Pamela Tse and Mellissa Vahoumis and we encourage you to approach any of us if you have suggestions about content and format of the magazine. Mellissa is the Club's Marketing and Communications Officer and has taken over the mantle of graphic design from Trevor Paynter and I am sure you will all agree is doing a fabulous job.

For *Groundswell* to maintain the high quality we have achieved, input and feedback from all areas of the Club is needed. If you have been on a race, cruise or a fishing trip or completed a Marine Academy course that you found interesting, it is likely other members will be interested also so please, put your thoughts into words and forward it to mellissa@cycsa.com.au for possible inclusion in the magazine. If you are not confident about your writing skills but have a great story to relate, just get hold of one of the committee members as we can help out. Poetry, prose and particularly photographs are always welcome and our Editorial Committee will proof your articles and make editing changes and correct grammar and format where required.

Thank you for your support over the year and I trust you continue to enjoy contributing to and reading *Groundswell*.

Gay Footer









Association Reports - Social

ollowing a hiatus of some months the Commodore approached me in October to reinvigorate the Social Activities Committee (SAC). I was happy to oblige and with a small group we held our first meeting in November 2018 to discuss the all-important Children's Xmas Party.

This was achieved with a great team effort and the Children's Party went ahead as planned and was well received with in excess of 45 children in attendance.

In February the Committee met again to discuss the forthcoming Calendar Year. At all times the Committee has worked with the Club to ensure that functions would be held where needed and did not clash with existing events.

March saw the Committee comprising myself, Jacqueline Heffernan, Giorgi Gauci, Diann Todd, Adrian Wilson, Anne Marie Wallage and Caroline Holdt. With Joe Mezzini and Marty Heffernan ably assisting as required.

Our first major function, the Quiz Night, was held last month with over 150 attendees with our next event to be held in a fortnight, the Commodore's Dinner. Other functions, for the balance of the are well under way.

Following discussion with our General Manager, and in consultation with the Board I am pleased to advise that the Board have promised us funding to be allocated to the Children's Xmas Party as all revenue raised from SAC functions is pooled into Club funds. Additional funds will allow the Committee to provide entertainment for the Children's Xmas Party, upgrade the Xmas trees and the like.

The SAC has also reinstated the Members annual Christmas Party which will be held in December.

As an Association the SAC is part of the Club's Members Committee, a newly formed group which meets regularly to discuss Association, Flag and Club issues.

I would like to thank the new SAC Committee for their hard work thus far and for agreeing to sign on for another year. The small team are enthusiastic about the coming year and the role they will play within the Club.

Rosemary Gould, Chair Social Activities Association

\$986.36
\$986.36
725.94
\$17.60
\$743.54
\$242.82





Association Reports - Cruising

The Cruising Association and its members have had another busy but fun year. We are pleased to report that the association has maintained an active calendar, holding regular events for our cruising members.

Our activities included:

- The October Long Weekend Cruise to Port Vincent
 A good number of boats made their way over to Port Vincent to shake off the winter cruising cobwebs and had a lovely time catching up with other club members.
- The Christmas Bash
 The four associations continued with their festive tradition, combining their Christmas celebrations in the members' BBQ area and had a fun night.

• Christmas and New Year's Eve Cruising

CYCSA cruising boats were seen throughout our beautiful SA waters, including Spencer and St Vincent Gulfs, Port Lincoln and Port Vincent. Kangaroo Island was a favourite holiday destination over Christmas, with many CYCSA boats making the trip. This year they were rewarded with good weather and some great whiting fishing. A number of our Club members met up in the Brown's Beach BBQ area for New Year's celebrations, competing in the Ballast Head Cup Race held the next day.

• Tour Down Under in Port Adelaide

The celebrations continued over summer when a number of club boats cruised to Port Adelaide to see the finish of Stage One of the Tour Down Under. Boats moored alongside the pontoons near the Birkenhead Bridge and had a great time over two days. It was a hot couple of days but the Port was 'dressed up' for the event, and looked spectacular on race day. Due to the heat, entertainment was moved indoors but this didn't stop 1000s of visitors enjoying this fantastic local event.

• The Easter Cruise to Port Vincent

A close Easter and Anzac Day this year, saw a number of club members taking advantage of the extra time off, and venturing to Kangaroo Island. Over the four-day Easter break several boats made the Port Vincent pilgrimage, taking part in a shared meal with the Squadron on the Saturday night and dinner with other Club members at the Ventnor Hotel on Sunday. To add to the social side, the crabs were still running and large whiting were biting.

• The Second Saturday BBQs

The 'BYO everything' events continued to be very popular, with attendances around the 40 to 50 mark throughout the year. These BBQs are held in the warmer months and all CYCSA boats, both power and sail, are very welcome to attend. The BBQs will re-commence on 21 September (the third Saturday).

Cruising Adventures

There were a number of substantial cruising adventures undertaken by club members including: Peter and Carolyn Holdt, who circumnavigated Tasmania aboard Time Out; and School's Out, currently cruising to Hamilton Island.

Sponsorship

We would like to thank Mark Charlesworth for his continual and generous support of our association and club. This year, we used funds to purchase an AED (Defibrillator) for the Western Marina and a beautiful bookcase for our member's lounge. Charlesworth Nuts produce an outstanding South Australian product and we are very proud to be associated with this fantastic company.

SA Cruisers Google Group

'SA Cruisers' continues to be great a resource, as a large number of cruising sailors across SA have the opportunity to link into each other's ideas and activities. Whilst not officially part of the Club, a number of committee members of the Cruising Association are moderators of the Group. Members need to simply request membership via emailing sa_cruisers@googlegroups.com

Volunteer of the Year

The Cruising Association will not be nominating a volunteer of the year on this occasion.

Finally, I would like to thank everyone in the cruising community for their continual friendship and support during the 2018-19 year.

Adrian Wotton, Chair Cruising Association

Income Statement 2018/2019	
Income	
Sponsorship	\$4,000.00
Total	\$4,000.00
Expenses	
Other Expenses	\$486.08
Bookshelf - Members Lounge	\$2,800.00
Total	\$3,286.08
2018/2019 Result	\$713.92

Association Reports - Fishing

The membership of the Fishing Association Committee for this year was as follows:

Vlad Humeniuk Chair
Peter Clark Vice Chair
Glen Simpson Secretary
Ken Amos Treasurer

Geoff Wiggins Joe Mezzini Peter Schembri Ciaron Cowley

Our mission statement continues:

- To be an association that is relevant to members interested in fishing.
- To provide value to members for their FA membership fee.
- To organise activities that focus upon youth to encourage members to participate with their children and grandchildren – to have fun and success.
- To organise activities that are educational to broaden members' knowledge of fishing methods and techniques.
- To increase FA sponsorship support and monies to further facilitate/offset fishing related activities.
- To increase numbers on the FA committee thus providing broader opinion, discussion, innovation and ideas, and people to manage specific projects.

I thank the members of our committee for their good work throughout the year, especially at our major events – Crabbing Day and Boating Showcase.

Activities started as usual, in November with a Cockling Day on Goolwa Beach. Again, very successful event with lots of fun for the members (and families) with bag limits of cockles achieved by lunch, followed by a sausage sizzle and a drive along the beach.

The Boating Showcase was also a success. We welcomed Southern Cross Marine as sponsors this last year and enjoyed their hospitality in a new format where, formalities were held in the

patio area and a larger than usual array of boats were moored along the walkway, where they were inspected at leisure by our members and guests. I would like to thank Southern Cross Marine for their sponsorship and organisation in this event.

Our Fishing Awards were announced and awarded at the Boating Showcase. Congratulations to John Kenny for Snapper and Geoff Wiggins for Whiting trophies. We continue to encourage all members to send in their photos of their catch to the web page for consideration for this year's awards.

Crabbing Day was also a great success. Special thanks to our sponsors, Port River Marine Services and to all the Club workers. Ken Amos and Joe Mezzini made short work of the cooking. Geoff and Louise Wiggins handled the measuring, Pam Humeniuk and Giorgi Gauci managed the raffle. Biggest crab was on SeaLena (again). Sam Stunell had the biggest Junior catch and the NACA award went to Bula. SeaLena also had the greatest number of crabs on the day and so took the Crabbing Trophy home for the second year in a row.

A new activity that was both exciting and well met was the charter of *Fish Stalker* from Wirrina. After an earlier postponement due to bad weather, in early March ten members and guests caught eight tuna in the waters south east of Cape Willoughby.

Financially, the association made a small profit over the 12 months to the end of May of \$2,698.62. Total income was \$8,882.25 (which included subscription fees) and expenditure was \$6,183.63.

It is our aim to maintain a surplus of around \$2,000 in each year based on a continuing increase in membership, continuing and hopefully increased sponsorship and, most importantly, continuing and increased involvement by members. We would encourage all CYCSA members to join the Fishing Association but remind all that they do not need to be a Fishing Member to join in our activities.







Association Reports - Fishing

The FA Committee wishes to thank the CYCSA Board, Club members and staff – administration, hospitality and ground staff – for their support and involvement with the Association's activities, especially Mel, Jenny and Marina in the front office, and Susan Laird, who have been a great help to the committee.

Finally, the Fishing Association Committee would like to nominate Ciaron Cowley as our Volunteer of the Year, in recognition for his good work within the Fishing Association, especially revitalising Boating Showcase event.

Vlad Humeniuk, Chair Fishing Association



Income Statement 2018/2019	
Income	
Subscription Fees	\$2,677.84
Crabbing Day Income	\$2,245.47
Shirts / Burgee /Flags Sales	\$145.45
Boat Party Income	\$1,768.05
Other Income	\$2,045.44
Total	\$8,882.25
Expenses	
Bar/Catering Expenses	\$167.20
Crabbing Day Expenses	\$904.55
Shirts / Embroidery	\$163.65
Boat Party Expenses	\$1,669.09
Other Expenses/Meeting/Badges	\$3,279.14
Total	\$6,183.63
2018-2019 Result	\$2,698.62





Association Reports - Racing

eporting on behalf of the Racing Committee for the first time, I would firstly like to thank my predecessor, Rob Sellick, for his years of dedication to this role. I am honoured to have taken on this position and I offer this report for your consideration.

People

The most important part of the Association are the people involved. Firstly, I would like to acknowledge the commitment and dedication of our three retiring volunteer officials this year:

- Ray Evans and John Gibson as Race Officers and CYC1 operators, who have invested a great deal of time and effort into facilitating our racing program for many years.
- David Saies who, as timekeeper, has had a long and distinguished career in support of our racing activities.

In addition, we value the ongoing support of our Volunteer Duty Crews on CYC1 and CYC2. Every racing member salutes you.

This year I am pleased to announce that we have two emerging Race Officers, Greg Borg and John Sibly, who have stepped up to the challenge of running races. We welcome the contribution of Adrian Wilson as our primary CYC1 operator and Geoff Catt as new CYC1 crew. We are always looking for volunteers so please get in touch if you are interested.

The committee thanks the Protest Panel Chairman Lisa Boettcher, as well as all panellists from RSAYS, PASC and CYCSA who have contributed throughout the year, for generously giving their time and expertise.

Last but not least, I would like to thank our 2018-19 Racing Association Committee members, namely Tim Cowen, Adrian Wotton, Steve Power, Rob Human and Vern Schulz. Many of the committee members "double-hat" as trained Australian Sailing safety auditors. Steve Power deserves a special mention, as our safety officer who has now retired from the committee. He hands the responsibility to Wayne Grant who joins the committee as the new Safety Officer. We wish him success in this role.

Racing

We have around 280 racing members of the Club and many additional sailors that turn-up to take advantage of the relaxed sailing conditions of Wednesday Twilight racing in the summer

months. You will find tables at the end of the report showing the analysis of racing participation by boat by series. Clearly there are challenges in building fleet numbers, with the influx of Academy participants and workers with the Osborn Naval Shipbuilding Program hopefully leading to stronger fleet sizes in the future. The new 2019/20 program has been developed with the RSAYS and PASC and is now on the club website.

The George's Wines Premiers Cup was run in excellent weather (in December 2018) and having the South Australian Premier attend really lifted the event, which we hope to improve upon this coming season. The J24 National Titles were held at the CYCSA in early January with good fleet sizes and close competition. CYCSA boats racing interstate this year were down on previous numbers. Secret Men's Business competed successfully (2nd place) at the National Titles at the Royal Melbourne Yacht Squadron in January, followed by outright victory in the following Geelong Festival of Sails Regatta. While School's Out competed for the second time in the Australian Women's Keelboat Regatta in Melbourne over the June Long weekend, finishing 10th.

The Racing Presentation Night in May was a great success with a large number of crews enjoying the evening's new streamlined format. We will build on this for next year.

Handicapping was achieved over the year drawing on the expert panel formed by William Strangways, Tim Cowen and Peter Trenorden (RSAYS) for whom I am grateful, as this is never an easy task. Using the Top Yacht Exponential Algorithm has kept results close, with only occasional manual adjustments required.

Process

The Racing Committee developed a new quantitative process for determining the CYCSA Yacht of the Year which appears to be well supported. This is a points-based system based on fleet sizes, handicap system and competition level. This joins the embedded CYCSA Consistency Trophy Award and Handicap Committee processes as important governance documents for the future.

The Yacht Safe electronic Safety Auditing Program has now completed its second year of operation at CYCSA, thanks to the energy and enthusiasm of David Royle and the auditor team. With your support we achieved 100% success in auditing the fleet

...continued over page







Association Reports - Racing

Series Entries

Series	2014-15	2015-16	2016-17	2017-18	2018-19	+/- % (from 17-18)
Inshore	187	19	19	20	16	-20%
Offshore	5	2	4	1	4	+400%
Coaster	13	14	11	10	7	-30%
AMS States	22	12	19	19	17	-10%
IRC States	8	8	7	13	12	-7%
Twilight 1	27	27	24	22	23	+4%
Twilight 2	24	20	20	23	22	-4%

Series Entries by Division

Series	2014-15	2015-16	2016-17	2017-18	2018/19	+/- % (from 17-18)
Inshore D1	5	7	4	9	8	-11%
Inshore D2	12	12	15	12	8	-33%
Offshore	5	2	4	1	4	+400%
Coaster	13	14	11	10	7	-30%
IRC States D1	8	8	7	7	8	+14%
IRC States D2	N/A	N/A	N/A	6	4	-33%
AMS States D1	11	14	9	11	8	-27%
AMS States D2	11	8	10	8	8	+12%

Regattas

Series	2014-15	2015-16	2016-17	2017-18	2018/19	+/- % (from 17-18)
One Design Regat	ta -	-	-	7	14	+100%
Great Southern	20	23	23	25	21	-16%
Queen of Gulf	13	18	16	10	15	+50%
Premiers Cup	-	37	30	30	17	-43%

...continued over page





Association Reports - Racing

Facilities & Equipment

The crane remains a source of concern for our important hard stand competitors. The racing committee has lobbied hard for the upgrade to take place and I am pleased that we have been listened to. The new crane is on order (from Germany) with installation due around October. We will work closely with Management to ensure things run as smoothly as possible.

CYC1 was out of action for a considerable portion of the summer, which was regrettable. We have a maintenance program in place for all the CYC vessels to ensure there is no repeat.

Last season we updated the instrumentation for wind measurement with an Olympic standard device. This coming season we continue to work with the club to embed a new website and other racing services to bring results quicker to you the end user. Watch out for further announcements.

Sponsors

Once again, this season we are grateful for the ongoing support of our valued sponsors: Phil Hoffmann Travel, Port River Marine and Yalumba plus regatta sponsors George's Wines and Doyle's Sails. Please support these businesses who support you as Racing members.

Goals

The 2019-20 Racing Association Committee are there to serve you the racing community. We are there to:

- o Ensure that safety is the highest priority in everything we do,
- o Get as many boats out on the water as possible,
- o Promote participation in sailing at the highest levels of the sport,
- o Work closely with RSAYS and PASC to ensure smooth running and cooperation of racing,
- o Develop the size and skills of our volunteer base,
- Cooperate with all associated groups to further the sport of yachting, and
- o Utilise the Marine Academy and other methods of sourcing crew to maximise participation and crew development

In closing, I would like to thank all Racing Members, the CYCSA Office, Hospitality Staff, Volunteer Duty Crew and Racing Association Committee members for their ongoing help and support. David Royle continues to be our valued Racing Manager, who we thank for his dedication to the role. Please contact me or any of the Racing Committee members if we can assist.

Volunteer of the Year

On behalf of REX we nominate Adrian Wilson as our Volunteer of the Year. Congratulations Adrian and thanks for all your work.

Mike Holmes, Chair Racing Association

Income Statement 2018/2019	
Income	
Racing Membership Fees	\$32,746.64
YA/YSA Membership Income	\$33,237.38
Casual Membership Fees	\$109.10
Racing Nominations	\$23,339.85
Raffle Income	\$463.18
Safety Income	\$305.45
Racing Flags	\$127.28
Blue Book Sales	-\$22.73
Presentation Night Income	\$7,999.93
Sail Storage Shed	\$7,654.50
Other Income	\$727.27
Sponsorship	
Yalumba	\$4,000.00
Phil Hoffmann Travel	\$12,636.36
Port River Marine	\$2,272.73
Georges Wine	\$2,500.00
Total	\$128,096.94
Expenses	
Wages	\$43,529.14
Superannuation	\$4,075.81
Administration	\$2,019.00
Engraving/Signage expense	\$1,605.91
Staff Training	\$61.78
Sponsors Expenses	\$1,912.05
Duty Crew Expenses	\$4,583.65
Hospitality	\$860.23
Safety Expenses	\$45.00
Blue Books expenses	\$539.00
Clothing	\$885.30
Internet /Computing	\$27.27
Racing Flags	\$181.82
Presentation Night expenses	\$8,230.53
Trophies/Prizes	\$1,410.12
YA/YSA Yearly Membership expense	\$33,237.39
Other Expenses	\$527.18
Salaries on-costs	\$4,316.82
Repairs & Maintenance - CYC1	\$6,688.47
Repairs & Maintenance - CYC2	\$5,842.52
Fuel for boats	\$1,617.48
Total	\$122,196.47
2040 2040 Bk	65 000 47
2018-2019 Result	\$5,900.47

Club Structure

he following diagrammatical representation of the Club's structure is provided to clarify the relationship between the associated entities and the function each entity undertakes in the total Club structure.

CYCSA Incorporated (referred to as 'the Club')

- Senior Members elect a seven member Board of Management annually.
- The Board of Management ('the Board')
 - is responsible for the management of the Club with delegation of appropriate responsibilities to the Chief Executive Officer.
 - act as Directors of CYC (SA) Management Pty Ltd, the trustee of the CYC (SA) Unit Trust.
 - act as Directors of CYC Ramp Pty Ltd, the trustee of the CYC Ramp Trust.
- The Club owns the floating assets in Marina West.

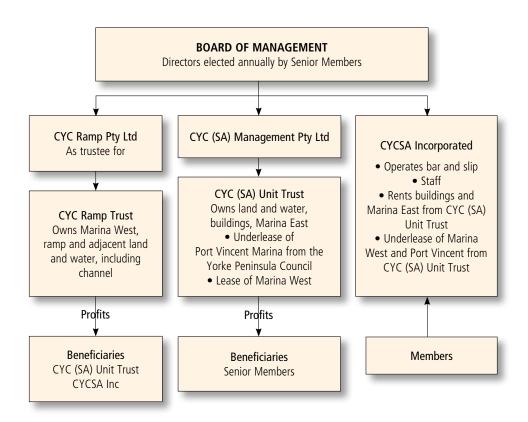
CYC (SA) Unit Trust

 The major assets of this trust are the freehold of the Club Eastern Basin at North Haven, including land, water and buildings, and the sub-lease of the Port Vincent Marina and a lease of the land and water of Marina West (which is sublet to the Club).

- All Senior Members hold units in this trust and therefore have a beneficial interest in the above assets.
- As an asset holding entity, the trust's affairs do not generate profits that can be distributed to unit holders.

CYC Ramp Trust

- This is the trust established in the early 1990s to facilitate the purchase of property including the southern area of the carpark, the land to the south and the Western Basin.
- The major assets of the trust are the Western Basin including Marina West and the water area adjoining the northern peninsula.
- The trust also operates the public boat ramp.
- The trust leases Marina West land/water to the CYC (SA) Unit Trust.
- The trust, being a discretionary trust, does not have owners, but the beneficiaries of the trust are the Club and the CYC (SA) Unit Trust. The trust has made distributions to the Club in the past.



The Cruising Yacht Club of SA Incorporated and Controlled Entities

Statement by the Board of Management

In the opinion of the Board of Management, the Financial Report as set out on pages 27 to 41.

- Presents fairly the financial position of The Cruising Yacht Club of SA Incorporated & its Controlled Entities (the "consolidated group") as at 31 May 2019 and its performance for the year ended on that date in accordance with the Australian Accounting Standards (including Australian Accounting Interpretations), mandatory professional reporting requirements and other authoritative pronouncements of the Australian Accounting Standards Board.
- 2. At the date of this statement, there are reasonable grounds to believe that the consolidated group will be able to pay its debts as and when they fall due.
- In accordance with Section 35(5) of the Associations Incorporation Act 1985, the Board of the consolidated group hereby states that during the year ended 31 May 2019:
- Other than disclosed in Note 23 in the financial statements, no officer of the consolidated group has, since the end of the previous financial year, received, or become entitled to receive a benefit (other than a benefit included in the aggregate amount of emoluments received or due and receivable by the officers of the consolidated group shown in the financial report) as a result of a contract between the officer or a firm of which they are a member or an entity in which has a substantial financial interest in the consolidated group;
- No officer of the consolidated group has, since the end of the previous financial year, received directly or indirectly from the consolidated group, any payment or other benefit of a pecuniary value (other than a benefit included in the aggregate amount of emoluments received or due and receivable by the officers of consolidated group shown in the financial report).

This statements is made in accordance with a resolution of the Board of Management and is signed for and on behalf of the Board of Management by:

President

Treasurer

Dated this 3rd day of August 2019

Statement of Comprehensive Income for the Year Ended 31 May 2019

Canca	انطمهمط	Group
COHSO	iiuateu	dioup

	Note	2019		2018
		\$		\$
REVENUE				
Revenue	2	3,948,033		3,924,180
Other revenue	2	453,700		36,024
Profit on Sale	3	1,772,103		· -
TOTAL REVENUE		6,173,836		3,960,204
EXPENSES				
Employee benefits expense		1,455,583		1,389,793
Depreciation	10	449,149		444,815
Other expenses	4	974,472		972,975
Finance costs		16,110		34,189
Cost of sales		589,044		533,548
Insurance		112,559		99,704
Repairs & maintenance		140,341		140,282
TOTAL EXPENSES		3,737,258		3,615,306
NET PROFIT/ (LOSS)		2,436,578		344,898
Other Comments of a Leasure				
Other Comprehensive Income		-		-
TOTAL COMPREHENSIVE INCOME		2 426 570		244.909
TOTAL COMPREHENSIVE INCOME		2,436,578	:	344,898

The accompanying notes form part of these financial statement





Statement of Financial Position

as at 31 May 2019

	Consolidated Group				
	Note	2019		2018	
		\$		\$	
ASSESTS					
CURRENT ASSETS					
Cash and cash equivalents	5	303,669		40,436	
Trade and other receivables	6	66,935		53,895	
Inventories	7	43,480		70,921	
Other assets	8	174,442		249,768	
Financial assets	9	5,548,344	_	-	
TOTAL CURRENT ASSETS		6,136,870	_	415,020	
NON-CURRENT ASSETS					
Property, plant and equipment	10	16,768,717	_	20,396,016	
TOTAL NON-CURRENT ASSETS		16,768,717	_	20,396,016	
TOTAL ASSETS		22,905,587	_	20,811,036	
LIABILITIES					
CURRENT LIABILITIES					
Trade and other payables	11	505,851		601,775	
Borrowings		-		-	
Short-term provisions	12	159,908	_	234,575	
TOTAL CURRENT LIABILITIES		665,759	_	836,350	
NON-CURRENT LIABILITIES					
Trade and other payables	11	4,550,187		4,698,318	
Borrowings	13	905,648		940,648	
Long-term provisions	12	20,554	_	7,791	
TOTAL NON-CURRENT LIABILITIES		5,476,389	_	5,646,757	
TOTAL LIABILITIES		6,142,148	_	6,483,107	
NET ASSETS		16,763,439	=	14,327,929	
EQUITY					
Issued capital	14	6,136,319		6,137,387	
Reserves	16	1,464,290		1,447,534	
Retained earnings		9,162,830		6,743,008	
TOTAL EQUITY		16,763,439		14,327,929	

The accompanying notes form part of these financial statements.





Statement of Changes in Equity

for the Year Ending 31 May 2019

	Contributed Equity	Retained Earnings	Premium Reserve	Marine Academy Reserve	Total
	\$	\$	\$	\$	\$
Consolidated Group					
Balance at 1 June 2017	6,135,737	6,484,174	1,343,350	18,120	13,981,381
Contributed (Reduction) in Capital	1,650	-	-	-	1,650
Operating Result for the Year	-	344,898	-	-	344,898
Transfer Between Reserves	-	(86,064)	77,150	8,914	-
Balance at 31 May 2018	6,137,387	6,743,008	1,420,500	27,034	14,327,929
Balance at 1 June 2018	6,137,387	6,743,008	1,420,500	27,034	14,327,929
Contributed (Reduction) in Capital	(1,068)	-	-	-	(1,068)
Operating Result for the Year	-	2,436,578	-	-	2,436,578
Transfer Between Reserves	-	(16,756)	-	16,756	-
Balance at 31 May 2019	6,136,319	9,162,830	1,420,500	43,790	16,763,439

The accompanying notes form part of these financial statements.

Statement of Cash Flows

for the Year Ending 31 May 2019

		Consolidated Group			
	Note	2019		2018	
		\$		\$	
CASH FLOWS FROM OPERATING ACTIVITIES					
Receipt from customers		4,174,120		4,187,329	
Interest received		970		5,468	
Payments to suppliers and employees		(3,664,037)		(3,527,397)	
Receipt from investments		413,759		-	
Interest paid		(16,110)		(34,189)	
Net cash provided by (used in) operating activities		908,702		631,211	
CASH FLOWS FROM INVESTING ACTIVITIES					
Proceeds from disposal of property, plant and equipment		5,450,378		-	
Payments for property, plant and equipment		(511,434)		(485,407)	
Purchase of investments		(5,548,344)		-	
Net cash provided by (used in) investing activities		(609,400)		(485,407)	
CASH FLOWS FROM FINANCING ACTIVITIES					
Proceeds / (Repayments) from borrowings	13	(35,001)		(491,971)	
Proceeds / (Redemption) from issue of units in Unit Trust		(1,068)		1,650	
Net cash provided by (used in) financing activities		(36,069)		(490,321)	
Net increase / (decrease) in cash held		263,233		(344,517)	
Cash and cash equivalents at beginning of financial year		40,436		384,953	
Cash and cash equivalents at end of financial year	5	303,669		40,436	

The accompanying notes form part of these financial statements.

for the Year Ending 31 May 2019

Note 1: Summary of Significant Accounting Policies

The financial statements were authorised for issue on 25 July 2019 by the Board of Directors.

Basis of Preparation

The Cruising Yacht Club of SA Inc. (the Club) & Controlled Entities comprising the Club, CYC (SA) Unit Trust and CYC Ramp Trust, as a consolidated group (the economic entity), applies Australian Accounting Standards (AASB) – Reduced Disclosure Requirements as set out in AASB 1053: Application of Tiers of Australian Accounting Standards and other applicable Australian Accounting Standards – Reduced Disclosure Requirements.

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements of the Australian Accounting Standards Board and the Associations Incorporation Act 1985. The economic entity is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Material accounting policies adopted in the preparation of the financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The amounts presented in the financial statements have been rounded to the nearest do llar.

Accounting Policies

(a) Income Tax

The Club is exempt from income tax under Division 50 of the *Income Tax Act 1997*. Under current income tax legislation, the CYC (SA) Unit Trust and the CYC Ramp Trust are not liable to income tax provided their taxable income is fully distributed to beneficiaries.

(b) Property and Equipment

Plant and Equipment

Plant and equipment are measured on the cost basis and are therefore carried at cost less accumulated depreciation and any accumulated impairment losses. In the event the carrying amount of plant and equipment is greater than its estimated recoverable amount, the carrying amount is written down immediately to its estimated recoverable amount and impairment losses recognised either in profit or loss or as a revaluation decrease if the impairment losses relate to a revalued asset. A formal assessment of recoverable amount is made when impairment indicators are present (refer to Note 1(e) for details of impairment).

The cost of fixed assets constructed within by the entity includes the cost of materials, direct labour, borrowing costs and an appropriate proportion of fixed and variable overheads.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the entity and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in profit or loss during the financial period in which they are incurred.

Depreciation

The depreciable amount of all fixed assets, including buildings and capitalised lease assets, is depreciated on a straight-line basis over the asset's useful life commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset	Depreciation Rat
Buildings	2.5 – 3 %
Marina	2 – 7 %
Plant and Equipment	5 – 50 %
Inner Breakwater	1%

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at the end of each reporting period.

Gains and losses on disposals are determined by comparing net proceeds with the carrying amount. These gains and losses are recognised in profit or loss in the period in which they occur.

(c) Leases

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset (but not the legal ownership) are transferred to the economic entity, are classified as finance leases.

Finance leases are capitalised by recognising an asset and a liability at the lower of the amount equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over their estimated useful lives where it is likely that the economic entity will obtain ownership of the asset or ownership over the term of the lease.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are recognised as expenses on a straight-line basis over the lease term.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

(d) Financial Instruments

Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the association commits itself to either purchase or sell the asset (i.e. trade date accounting is adopted).

Financial instruments are initially measured at fair value plus transaction costs, except where the instrument is classified "at fair value through profit or loss" in which case transaction costs are recognised immediately as expenses in profit or loss.

for the Year Ending 31 May 2019

Classification and subsequent measurement

Financial instruments are subsequently measured at fair value, amortised cost using the effective interest method, or cost.

Amortised cost is calculated as the amount at which the financial asset or financial liability is measured at initial recognition less principal repayments and any reduction for impairment, and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest method

The effective interest method is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that exactly discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying amount with a consequential recognition of an income or expense item in profit or loss.

(i) Financial assets at fair value through profit or loss

Financial assets are classified at "fair value through profit or loss" when they are held for trading for the purpose of short-term profit taking, derivatives not held for hedging purposes, or when they are designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Such assets are subsequently measured at fair value with changes in carrying amount being included in profit or loss.

(ii) Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial asset is derecognised.

(iii) Financial liabilities

Non-derivative financial liabilities are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial liability is derecognised.

Impairment

A financial asset (or a group of financial assets) is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events (a "loss event") having occurred, which has an impact on the estimated future cash flows of the financial asset(s).

In the case of available-for-sale financial assets, a significant or prolonged decline in the market value of the instrument is considered to constitute a loss event. Impairment losses are recognised in profit or loss immediately. Also, any cumulative decline in fair value previously recognised in other comprehensive income is reclassified into profit or loss at this point.

In the case of financial assets carried at amortised cost, loss events may include: indications that the debtors or a group of debtors are experiencing significant financial difficulty, default or delinquency in interest or principal payments; indications that they will enter bankruptcy or other financial reorganisation; and changes in arrears or economic conditions that correlate with defaults.

When the terms of financial assets that would otherwise have been past due or impaired have been renegotiated, the association recognises the impairment for such financial assets by taking into account the original terms as if the terms have not been renegotiated so that the loss events that have occurred are duly considered.

Derecognition

Financial assets are derecognised when the contractual right to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised when the related obligations are discharged or cancelled, or have expired. The difference between the carrying amount of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

(e) Impairment of Assets

At the end of each reporting period, the Group assesses whether there is any indication that an asset may be impaired. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss, unless the asset is carried at a revalued amount in accordance with another Standard (e.g. in accordance with the revaluation model in AASB 116). Any impairment loss of a revalued asset is treated as a revaluation decrease in accordance with that other Standard.

Where it is not possible to estimate the recoverable amount of an individual asset, the association estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Where the future economic benefits of the asset are not primarily dependent upon the asset's ability to generate net cash inflows and when the entity would, if deprived of the asset, replace its remaining future economic benefits, value in use is determined as the depreciated replacement cost of an asset.

(f) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at-call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

(g) Accounts Receivable and Other Debtors

Accounts receivable and other debtors include amounts due from members as well as amounts receivable from customers for goods sold in the ordinary course of business. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as noncurrent assets

for the Year Ending 31 May 2019

Accounts receivable are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for impairment. Refer to Note 1(e) for further discussion on the determination of impairment losses.

(h) non-current Assests Held for Sale

The Marina Berth held for sale is classified separately from other assets in Note 7 of the statement of financial position as its carrying amount will be recovered principally through a sale transaction rather than through continuing use.

(i) Revenue and Other Income

Revenue from the sale of goods is recognised at the point of delivery as this corresponds to the transfer of significant risk and reward of ownership of the goods and the cessation of all involvement in those goods.

Annual member subscriptions and fees raised by the economic entity during the year are recognised as gross revenue.

License rental income to occupy Marina West berths have been accounted for in accordance with AASB 117 *Leases*. In accordance with that standard, the license to occupy a berth income received is proportionately recognised over a 40 year period. The amount of license income received that represents income to be earned in future accounting periods is disclosed in the Statement of Financial Position as being revenue received in advance.

The accounting policy for the historic sale of Marina East Berths was to recognise the entire License Income in the year received.

All revenue is stated net of the amount of goods and services tax (GST).

(j) Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial period of time to prepare for their intended use or sale are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised as expenses in the period in which they are incurred.

(k) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).



Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from customers or payments to suppliers.

(I) Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

(m) Accounts Payable and Other Payables

Accounts payable and other payables represent the liabilities outstanding at the end of the reporting period for goods and services received by the association during the reporting period that remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

(n) New and Amended Accounting Policies Adopted by the Entity The AASB has issued new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods and which the entity has decided not to early

reporting periods and which the entity has decided not to early adopt. The entity does not expect these requirements to have any material effect on the entity's financial statement.

(o) Disposal of North Haven Boat Ramp Assets – 2018/19 Financial Year

The entity signed a contract with the Minister of Transport and Infrastructure on 23 February 2018 to sell the North Haven Boat Ramp. Proceeds from the sale are expected to be \$5.45 million. Settlement of the sale is subject to, and conditional on a number of conditions being met per the sales contract relating to a 'Plan of Division' that requires to be lodged and approved. At the time of issuing these financial statements, a Plan of Division has been lodged with the State Commission Assessment Panel (SCAP) and awaiting approval. Once approval is granted by SCAP, the certified plan of division will be lodged with the Lands Titles Office with settlement expected to occur at this time. Subject to all contract conditions being met, settlement is expected to occur in the 2018/19 financial year.

(p) Key Estimates

(i) Impairment

The economic entity assesses impairment at the end of each reporting period by evaluation of conditions and events specific to the association that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value-inuse calculations which incorporate various key assumptions.

for the Year Ending 31 May 2019

	Consolidated Group			
	2019		2018	
Note 2: Revenue and Other Income	\$		\$	
Revenue				
Sale of goods – food & beverage, retail	1,284,646		1,240,897	
Sundry Function income	71,335		37,202	
Commissions	73,435		113,966	
Corporate fees	1,301,818		1,283,224	
Membership subscriptions	557,254		546,472	
Income – Marine Academy	87,049		89,599	
Ramp income	101,963		130,528	
Licence fees – Marina West	148,131		148,131	
Interest	970		2,570	
Slipping income	102,272		92,402	
Sponsorship	6,789		15,500	
Equipment hire	15,112		15,051	
Lease income	29,076		38,390	
Marketing	27,204		24,726	
Racing association income Social activities income	128,097		116,507	
	4.000		18,686	
Cruising association income	4,000		4,000	
Fishing association income Other income – Investment revenue	8,882 413,759		6,329	
Other income – investment revenue Other income	39,941		36,024	
Other income	4,401,733	_	3,960,204	
	7,101,733		3,300,204	
Note 3: Other Comprehensive Income				
•				
Profit from sale of Boat Ramp (16)	1,772,103		-	
	1,772,103		-	
Note 4: Other Expenses				
Advertising and marketing	49,770		45,868	
Audit fees	13,464		13,200	
Bank charges	29,382		30,637	
Club publications	24,363		23,201	
Computer expenses	62,000		66,744	
Cruising association expenses	-		384	
Fishing association expenses	-		5,813	
Marine Academy Expenses	47,344		48,390	
Operational expenses	224,386		236,335	
Racing association expenses	122,196		101,662	
Rates & taxes	274,262		280,001	
Social activities expenses	127.206		18,624	
Utilities	127,306		102,116	
	974,472		972,975	

for the Year Ending 31 May 2019

	Consolidated Group			
	2019		2018	
Note 5: Cash and Cash Equivalents	\$		\$	
Cash Cash on hand	6,535		40,017	
Cash at bank	6,758		419	
Cash at bank – Sinking Fund 9	290,376		-	
	303,669	_	40,436	
		-		
The effective interest rate on the savings account was 0.01% (2018: 0.01%)				
Reconcilliation of Cash				
Cash at the end of the financial year as shown in the cash flow				
statement is reconciled to items in the Statement of Financial Position				
as follows:				
- Cash and cash equivalents	303,669		40,436	
- Bank overdraft		_	-	
	303,669	_	40,436	
Note 6: Trade and Other Receivables				
Note of Trade and Other Receivables				
Current				
Trade receivables	87,935		74,895	
Provision for impairment	(21,000)	-	(21,000)	
	66,935	-	53,895	
Provision for Impairment				
Current trade receivables are non-interest bearing loans and generally are				
receivable within 7 to 30 days. A provision for impairment is recognised				
against trade receivables where there is objective evidence that an				
individual trade receivable is impaired. These amounts have been listed				
separately as impairment expenses.				
Movement in the provision for impairment of receivables is as				
follows:				
Opening provision for impairment	21,000		21,000	
Charge for the year	-	_	-	
Closing provision for impairment	21,000	-	21,000	
Note 7. Inventories				
Note 7: Inventories				
At lower cost or net realisable value				
- Stock on hand	43,480		70,921	
"	43,480	_	70,921	
	73,400		70,321	
Note 8: Other Assets				
Note of Other Wasers				
Marina Berth held for sale - at cost	150,000		150,000	
Prepayments	24,442		99,768	
repayments	174,442		249,768	
	1,7,774	-	2-73,700	

for the Year Ending 31 May 2019

Note 9: Property, Plant and Equipment

CURRENT
Investments in equity instruments designated as at
fair value throughcomprehensive income -
Sinking Fund Investments
Total current assets

a. Investments in equity instruments designated as at fair value through comprehensive income

Listed investments, at fair value:

shares in listed corporations

18

9a

(1)

5,548,344 **5,548,344**

2019

\$

5,548,344

5,548,344

2018

\$

Consolidated Group

(1) The combined value of the Sinking Fund including investments and cash is \$5,838,720. The Sinking Fund was established in November 2018 subsequent to the sale of the Boat Ramp. The Board set up an Investment Committee to advise the Board on strategies and investment decisions and to oversee the performance of the Fund. During the year the Committee engaged the firm Taylor Collison to provide regular market updates and brokerage services on request. The only fees paid to Taylor Collison are brokerage fees on trading activities.

Note 10: Property, Plant and Equipment

Land – At Deemed Cost	5,138,296	-	6,800,000
Buildings – At Deemed Cost	3,615,896		3,615,896
Accumulated Depreciation	(820,945)		(698,068)
	2,794,950		2,917,828
Plant and Equipment – At Deemed Cost	1,220,397		1,230,249
Accumulated Depreciation	(835,874)		(874,124)
	384,523		356,125
		-	
Office Equipment – At Deemed Cost	144,115		191,844
Accumulated Depreciation	(113,298)	_	(149,980)
	30,817		41,864
Marina and Improvements (Marina West) – At Deemed Cost	8,504,347		8,491,416
Accumulated Depreciation	(1,938,095)	_	(1,775,816)
	6,566,252		6,715,600
Marina and Improvements (Marina East) – At Deemed Cost	3,172,826		2,787,050
Accumulated Depreciation	(1,342,088)	_	(1,271,656)
	1,830,738	_	1,515,394
Inner Breakwater – At Deemed Cost	-		2,100,755
Accumulated Depreciation	-	_	(75,374)
	-		2,025,381
Works-in-Progress (WIP)	23,140		23,824
Total property, plant and equipment	16,768,717		20,396,016
	•	-	

for the Year Ending 31 May 2019

Note 10: Property, Plant and Equipment continued

Movements in carrying amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	Land Assets	Buildings Assets	Plant and Equipment	Office Equipment
Consolidated Group	\$	\$	\$	\$
Balance at 1 June 2018	6,800,000	2,917,828	356,125	41,864
Additions	-	-	98,121	3,980
WIP Capitalised	-	-	-	-
Disposals	(1,661,704)	-		-
Depreciation expense	-	(122,877)	(69,722)	(15,027)
Carrying amount at 31 May 2019	5,138,296	2,794,951	384,523	30,817

Marina and Improvements Marina West \$	Marina and Improvements Marina East \$	Inner Breakwater \$	WIP \$	Total \$
6,715,600	1,515,394	2,025,381	23,824	20,396,016
12,931	385,776	-	-	500,808
-	-	-	10,626	10,626
-	-	(2,016,569)	(11,310)	(3,689,583)
(162,279)	(70,432)	(8,812)	-	(449,149)
6,566,252	1,830,738	-	23,140	16,768,717
	Improvements Marina West \$ 6,715,600 12,931 (162,279)	Improvements Improvements Marina West \$ 6,715,600 1,515,394 12,931 385,776 - - - - (162,279) (70,432)	Improvements Marina West Improvements Marina East Breakwater 6,715,600 1,515,394 2,025,381 12,931 385,776 - - - - - - (2,016,569) (162,279) (70,432) (8,812)	Improvements Marina West Improvements Marina East Breakwater 6,715,600 1,515,394 2,025,381 23,824 12,931 385,776 - - - - - 10,626 - - (2,016,569) (11,310) (162,279) (70,432) (8,812) -





for the Year Ending 31 May 2019

	Consolidated Group		
Note 11: Trade and Other Payables	2019 \$		2018 \$
CURRENT			
Trade payables	124,304		180,914
Marina West revenue in advance	148,140		148,140
Other payables	233,407		272,721
	505,851		601,775
 Terms and conditions of the above financial liabilities are as follows: Trade payables and non-interest bearing are normally settled on a 60 day terms. 			
NON-CURRENT			
Unsecured Liabilities			
Marina West revenue in advance	4,550,187	_	4,698,318
	4,550,187	-	4,698,318
Note 12: Provisions			
CURRENT			
CURRENT Provision for annual leave	95,589		149,410
Provision for long service leave	95,569 64,319		85,165
Trovision for long service leave	159,908		234,575
NON-CURRENT			
Provision for long service leave	20,554		7,791
	20,554		7,791

Employee Provisions – Annual Leave Entitlements

The provision for employee benefits represents amounts accrued for annual leave.

Based on past experience, the economic entity expects the full amount of annual leave balance to be settled within the next 12 months. Further, these amounts must be classified as current liabilities since the economic entity does not have an unconditional right to defer the settlement of these amounts in the event employees wish to use their leave entitlements.

Note 13: Borrowings	2019 \$	2018 \$
Westpac Loan – Bar & Patio Redevelopment	905,648	940,648
	905,648	940,648
	2019	2018
Note 14: Issued Capital	\$	\$
Settled Capital	592	592
122,173 (2018: 122,185) fully paid issued units at \$50 each	6,108,650	6,109,250
27,545 (2018: 27,545) fully paid issued units at \$1 each	27,077	27,545
	6,136,319	6,137,387

for the Year Ending 31 May 2019

Note 15: Events after the Reporting Period

There were no events subsequent to 31 May 2019 that needed to be disclosed in the financial statements

Note 16: Reserves

Marine Academy

The Marina Academy Donations reserve was established in the 2016/17 financial year with the express purpose of recognising donations received from Members and committing these funds towards future expenditure on the development of the Club's Marine Academy.

During the financial year, the Club transferred an additional \$16,756 to the reserve.

Ramp Trust Distribution Reserve

The sale of the boat ramp assets resulted in a net cash proceeds (after settlement costs) of \$5.45M. The carrying value of boat ramp trust assets were \$3.68M. A profit on disposal was recorded being \$1.77M by the Ramp Trust.

The carrying value of the assets disposed had previously been revalued. The difference between the original cost of \$2.22M and the revalued amount of \$3.67M resulted in a capital profit of \$1.45M.

This amount was distributed by the Ramp Trust as a capital distribution. As a result the Club has treated this amount as capital and has been applied directly to retained earnings. On consolidation, this transaction has been eliminated and the balance of amounts transferred are recorded within retained earnings of the Consolidated Entity.

Note 17: Capital and Leasing Commitments

Operating Lease Commitments Payable – minimum lease payments:

No later than 12 months Between 1 – 5 years

Capital Expenditure Commitments

No later than 12 months Between 1 – 5 Years

Consolidated Group

2019 \$	2018 \$
7,870 19,120	7,870 39,460
26,990	47,330
-	
	-
-	-





for the Year Ending 31 May 2019

Note 18: Financial Risk Management

The entity's financial instruments consist mainly of deposits with banks, accounts receivable and payables.

The carrying amounts for each category of financial instruments, measured in accordance with AASB 139 as detailed in the accounting policies to these financial statements, are as follows:

Consolidated Group

	Consolidated Group			
	NOTE	2019 \$		2018 \$
Financial Assets				
Cash and cash equivalents	5	303,669		40,436
Accounts receivable and other debtors	6	66,935		53,896
Investments in equity instruments designated as at				
fair value through other comprehensive income:				
shares in listed corporations	9,19	5,548,344		-
Total financial assets		5,918,948		94,332
Financial Liabilities				
Financial liabilities at amortised cost:				
Accounts payable and other payables	11	335,243		453,635
Borrowings	13	905,648		940,648
Total financial liabilities		1,240,891		1,394,283

The economic entity has a bank overdraft facility amounting to \$100,000. This may be terminated at any time at the option of the bank. At 31 May 2019, \$Nil of this facility was used (2018: \$Nil). Interest rates are variable.

The entity has \$480,000 available in undrawn funds with the Westpac Bar ad Patio loan facility. The total limit of the facility is \$1.349 million.

Note 19: Fair Value Measurements

The entity has the following assets, as set out in the table below, that are measured at fair value on a recurring basis after initial recognition.

The association does not subsequently measure any liabilities at fair value on a recurring basis.

		Consolidated Group			
	NOTE	2019 \$		2018 \$	
Recurring fair value measurements					
Financial assets					
Financial assets at fair value through comprehensive income	:				
 shares in listed corporations 	9,18	5,548,344		-	
Total financial assets recognised at fair value			-		
on a recurring basis		5,548,344	_	-	

For investments in listed shares, the fair values have been determined based on closing quoted bid prices at the end of the reporting period

for the Year Ending 31 May 2019

Note 20: Contingent Liabilities

A bill discount line is provided to CYC (SA) Management Pty Ltd as trustee for the CYC (SA) Unit Trust. Cross guarantees in support of the facility have been provided over the non-current assets of CYC (SA) Unit Trust. As at 31 May 2018 \$Nil was drawn down on the bill facility (2017: \$Nil).

A bank overdraft facility of \$100,000 is provided to the Cruising Yacht Club of SA Inc., which is secured by an unlimited interlocking guarantee for CYC (SA) Management Pty Ltd as trustee for the CYC (SA) Unit Trust and CYC Ramp Pty Ltd as trustee for the CYC Ramp Trust. The facility was drawn down at \$Nil at 31 May 2018 (2017: \$Nil).

The entity has an undrawn bank overdraft facility as at 31 May 2018 of \$100,000 held with the Westpac Banking Corporation.

Note 21: Lease Agreement

The Minister for Transport has leased the Port Vincent Marina Basin to the Yorke Peninsula Council for a term of 99 years commencing from 1 May 2003. The Council has agreed to under lease that portion of the marina basin on which the Marina is situated to CYC (SA) Management Pty Ltd for an annual rent of \$500 per annum with an annual CPI increase every year after (if demanded) for a term of 99 years less one day commencing on 1 May 2003. CYC (SA) Management Pty Ltd has under leased the area it is leasing to the Cruising Yacht Club of South Australia Inc. (the Club) for the same nominal rent and on the same terms and conditions for a term of 99 years less 2 days commencing 1 May 2003.

The lease is of the land without the infrastructure. The infrastructure is separately hired from the developer Paradise Developments (Investments) Pty Ltd. The Club is acquiring the infrastructure pursuant to a hire purchase agreement in which each hire instalment is paid when the Club sells a licence to occupy a berth to a Club member and CYC (SA) Management Pty Ltd issues units in CYC (SA) Unit Trust to a value which in aggregate equals the hire instalment amount. The Club can require transfer of ownership of each marina finger when one half of the berths which use that marina finger for access have been licensed to Club members.

CYC Ramp Pty Ltd, as trustee for the CYC Ramp Trust, has leased the Western Marina Basin to the CYC (SA) Management Pty Ltd, as trustee for the CYC (SA) Unit trust, for a term commencing on 1 November 2008 and ending on 1 October 2083, at the same rent.

The lease is of the land without the infrastructure. The infrastructure has been separately acquired from the CYC Ramp Pty Ltd, as trustee for the CYC Ramp Trust. The Club has acquired the infrastructure pursuant to a hire purchase agreement to which each hire instalment is paid when the Club sells a license to occupy a berth to a Club member and CYC (SA) Management Pty Ltd issues units in CYC (SA) Unit Trust.





for the Year Ending 31 May 2019

Note 22: Key Management Personnel

	Salary \$	Superannuation Contributions \$		Non-Cash Benefits
2019	208,141	11,629	,	210
2018	161,980	15,388		520

The Club's position of General Manager (formerly Chief Executive Officer) remuneration is the only position reflected in the above figures disclosed. In 2019 a new General Manager was appointed. The 2019 salary figure includes leave entitlement payouts for the departing Chief Executive Officer.

Note 23: Related Party Transactions

No Board Members, through entities associated with them, provided goods and/or services during the year to the Club.

Note 24: Club Details

The registered office and principal place of business of the economic entity is: Cruising Yacht Club of South Australia Inc. Lady Gowrie Drive NORTH HAVEN SA 5018



CYCSA Inc and Controlled Entities

Independent Auditor's Report To the Members of the Cruising Yacht Club of SA Inc and Controlled Entities



Opinion

We have audited the accompanying financial report, being a general purpose financial report, of the Cruising Yacht Club of SA Inc. & Controlled Entities (the economic entity), which comprises the Statement of Financial Position as at 31 May 2019, the Statement of Comprehensive Income, the Statements of Changes in Equity, the Statement of Cash Flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the Statement by the Directors on the annual statements giving a true and fair view of the financial position and performance of the economic entity.

In our opinion, the accompanying financial report of the Cruising Yacht Club of SA Inc. & Controlled Entities is in accordance with the requirements of the Associations Incorporation Act (SA) 1985, including;

(i) giving a true and fair view of the economic entity's financial position as at 31 May 2019 and of its performance for the year then ended; and

(ii) that the financial records kept by the economic entity are such as to enable financial statements to be prepared in accordance with Australian Accounting Standards.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described as in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the economic entity in accordance with the auditor independence requirements of the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management for the Financial Report

Management is responsible for the preparation and fair presentation of the financial report, and has determined that the basis of preparation described in Note 1 is appropriate to meet the need of the directors. Management's responsibility also includes such internal control as Management determines is necessary to enable the preparation of the financial report is free from material misstatement, whether due to fraud or error.

In preparing the financial report, management is responsible for assessing the economic entity's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the economic entity or to cease operations, or has no realistic alternative but to do so.

The directors of Cruising Yacht Club of SA Inc. & Controlled Entities are responsible for overseeing the economic entity's financial reporting process.



CYCSA Inc and Controlled Entities

Independent Auditor's Report To the Members of the Cruising Yacht Club of SA Inc and Controlled Entities



Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that the audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- · Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- · Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the economic entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the economic entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the economic entity's to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the economic entity to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

DEAN NEWBERY & PARTNERS CHARTERED ACCOUNTANTS

SAMANTHA CRETEN PARTNER

Signed on the 5th day of August 2019, at 214 Melbourne Street, North Adelaide